

Message Text

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12

ACTION ARA-20

INFO OCT-01 ISO-00 EB-11 COME-00 DRC-01 RSC-01 /034 W

----- 114492

R 301920Z AUG 74

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 1306

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 3293

E.O. 11652: N/A

TAGS: BEXP. BR

SUBJECT: OUTSIDE CONTRACTING OF WORLD TRADERS DATA REPORTS

REF: STATE 186718

LISTED BELOW ARE ANSWERS TO QUESTIONS ON POST AND
EMBASSY BRASILIA WTD OUTPUT IN SAME SEQUENCE POSED REFTEL:

A) UNIT PRICE IS US\$9.80 AND US\$10.30 FOR FY
1974 AND FY 1975, RESPECTIVELY.

B) APPROXIMATELY 1500 FOR ALL OF BRAZIL, OF WHICH
NEARLY 500 FOR CONGEN RIO AND 8 FOR EMBASSY BRASILIA.

C) ALL.

D) CREDIT WORTHINESS, CURRENT FINANCIAL SITUATION,
PAYMENT RECORDS, GENERAL INFORMATION ON FIRM'S ORGANIZA-
TION AND BRIEF SUMMARY OF FIRM'S ACTIVITIES AND
FACILITIES.

E) PORTUGUESE ONLY.

F) NO. REPORTS SUPPLIED TO CONGEN ARE SIMILAR
TO THOSE PROVIDED TO CONTRACTOR'S CLIENTS.

G) 15, 3, 30.

H) APPROXIMATE TIME SPENT ON INDIVIDUAL WTD IS
(1) ONE HOUR, (2) ONE-HALF HOUR FOR TRANSLATING INFORMA-
TION SUPPLIED BY CONTRACTOR DIRECTLY ONTO FORM, AND
(3) ONE-HALF HOUR FOR TYPING. ALL WORK PERFORMED BY
FSL PROFESSIONAL UNDER FSO SUPERVISION.

K) THREE FSL HOURS PER REPORT. PRESUMABLY FSO
SUPERVISORY RESPONSIBILITIES WOULD INCREASE TO APPROXI-
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MATELY ONE HALF HOUR PER REPORT.

K) DUN & BRADSTREET, MERCANTILE CREDIT.

K) BELIEVED TO BE 1938.

L) REASONABLY SATISFACTORY.

M) YES.

N) WTD IS COMPILED USING D&B REPORT,

QUESTIONNAIRE RETURNED BY FIRMS (50-0/0 OF CASES) AND
INFORMATION OBTAINED FROM NEWSPAPER CLIPPINGS, BALANCE
SHEETS, AND TRADE OR INDUSTRY DIRECTORIES AVAILABLE TO
CONSULATE GENERAL. UTILIZATION OF D&B REPORTS APPEAR
TO BE ONLY REASONABLE MEANS BY WHICH CREDIT INFORMATION
CAN BE OBTAINED WITHOUT CONSIDERABLE EXPENDITURE OF POST
RESOURCES. ON OTHER HAND, ATTEMPT IN 1969/71 TO CONTRACT
OUT ADDITIONAL WTD RESPONSIBILITY TO D&B (WITH CONGEN
PROVIDING TRANSLATING FACILITIES ONLY) WORKED POORLY
AND HAD TO BE ABANDONED.

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Disposition Event:
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